

The Countryside Begins

with



Love Food? Hate Waste.

Do you know we Kiwis throw away a whopping \$62 million worth of bread every year?*

What's more astonishing is that this is only a small portion of our total \$1.17 billion worth of total edible food waste. For the average Kiwi household, that's \$644 worth of wasted food a year!*

Not only is it a waste of money but unwanted food decomposing in landfill releases methane, a harmful greenhouse gas.

Fortunately, there are some very simple ways to reduce food wastage, save money and help the planet.

Start by storing bread in the freezer. Defrost only what you need. Freeze leftover meals as well as surplus fruit (for use later in smoothies). Use chiller bins and store cut-up veggies in airtight containers to keep them fresh longer.

Learn the difference between 'use by' and 'best before' dates you could be throwing out perfectly edible food.

For food that really is inedible, here are three alternatives to the rubbish bin.

Traditional Composting This is a great way to convert limp or spoiled produce, inedible stalks, leaves and vegetable peelings into fertile soil.



Each year, Kiwis throw away enough food to feed the population of Dunedin for 3 years.

Worm Farming Start with just a handful of these slippery creatures in a tub to create a powerful composting machine. Ask your garden centre for advice on how to set up a worm farm.

Bokashi Bin Developed in Japan for apartment dwellers, bokashi is an increasingly popular alternative to an outdoor compost pile.

Add virtually any food to your bucket-fruit, vegetables, seafood, meat, eggs, cheese, cooked and processed foods then add a sprinkle of bokashi mix (available from your garden centre).

Over about four weeks, food scraps ferment to produce both a liquid fertiliser you can add (diluted) to the garden and a solid compost.

At around \$80 to set up, it's a cost-effective, environmentally friendly way to get the most from unwanted food.

*Source: www.lovefoodhatewaste.co.nz



60 Parsons Road, Onewhero
Priced \$550,000



3 Sands Road, Waiuku
Congratulations - SOLD!

Still Want to Sell in 2019?

Not Too Late If You Act Soon

With the "weeks until Christmas" countdown already on, there's still time to list and sell your house before the holiday season but you need to act quickly.

Spring selling season is well under way with more homes coming to the market and more buyers attending open homes.

To make the most of the momentum and add your home to the mix, call me today to ask how much your home might now be worth.

I'd also be delighted to offer you obligation free advice on the method of sale most suited to your home and unique selling circumstances, as well as how to present it in a way that will attract more buyers and encourage them to pay more. ▶



Jo-Ann Day-Townsend
Understanding clients' needs and expectations.



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Local “Know-How” Could Earn You More

When selecting an agent to act on your behalf this selling season, look for someone who is active in your local area so is very aware of current values and the nuances of the local market.

It’s important to have someone who is in touch with what buyers are willing to pay in your suburb, and who will work hard to make sure you get the best price possible so you don’t risk underselling your most valuable asset.

Look For a Team Player

It’s important to work with an agent who is part of a larger, local team that will work together to promote your home to their collective group of buyers.

A team of people working together constructively will always achieve a better outcome than someone working alone.

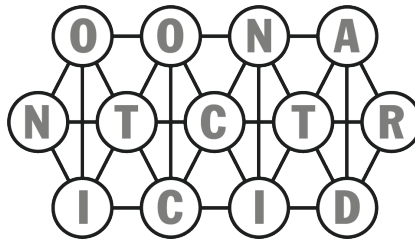
Thinking of buying or selling? Know someone who is?

Call me for obligation free advice and an appraisal.

Real Estate Trends

Month	Median sale price \$	No. sales
Manukau City		
Sep-18	865,000	345
Sep-19	845,000	397
Franklin District		
Sep-18	681,000	80
Sep-19	670,000	95
Waikato District		
Sep-18	570,000	60
Sep-19	535,000	53

Source: REINZ



CHAIN LETTERS: Can you find the 13-letter word hiding in the chain? You must use all 13 letters once only and can move from circle to circle only where they are connected by lines.

QUOTE: “What holds you back is not what you are, it’s what you think you aren’t.” – *Anonymous*



238 Punga Punga Road, Pukekawa
Priced \$600,000



152 Otuiti Road, Pukekawa
Marketed & sold by Jo-Ann



Call me TODAY for a FREE appraisal and no obligation marketing advice.

What people are saying about Jo-Ann...

Jo-Ann was always open, honest and professional with me when she sold my home.

There was great follow up on any questions I asked, and she was genuinely down to earth.

Great experience and when I sell my next home, I will give her a call. Thanks! —*Joanna*

Just for a Laugh

A man dining alone in a fancy restaurant notices a particularly attractive lady at the next table. He glances frequently in her direction but lacks the nerve to start a conversation.

Suddenly she sneezes violently and her glass eye flies out of its socket towards the man. He reflexively reaches out, grabs it out of the air and hands it back.

“Oh my, I am so sorry,” the woman says blushing, as she pops her eye back in place. “Let me buy you dessert to make it up to you.”

They enjoy a wonderful dessert and discover they have much in common

so the woman invites him to the movies followed by drinks. After paying for everything she asks if he would like to join her at her apartment for dinner the next evening.

When he arrives the next evening she has cooked a gourmet meal with all the trimmings. The guy is impressed and they enjoy another wonderful evening. Everything has been incredible.

“You know,” he said, “You are amazing. Are you this nice to every guy you meet?”

“No,” she replies, “You just happened to catch my eye.”



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