

# The Countryside Begins

with



## Thank You to All Our Community Volunteers

Working for free sounds counter-intuitive but each year in June, National Volunteer Week celebrates the 1.2 million generous Kiwis who volunteer their time and expertise to worthy causes that enrich Aotearoa.

Emergency services, animal shelters, hospitals, schools, sports clubs, social agencies, youth helplines and many more vital services rely heavily on an army of dedicated volunteers.

If you are a volunteer, thank you. Your contributions often go unacknowledged but your generosity unquestionably makes New Zealand a better place to live.

If you've thought about volunteering but haven't yet taken the plunge, do you know there are many surprising benefits to helping others through unpaid work?

The old adage, "It's better to give than receive," is actually true; research shows volunteering can improve our mental health and make us happier. Why?

Besides being a wonderful way to connect with others and make new friends, "paying it forward" provides a sense of purpose beyond our own needs. It makes us feel better about



Volunteers are the lifeblood of thousands of Kiwi organisations; the benefits of being a volunteer may surprise you.

ourselves, enhances self-confidence and can give us a new perspective on life, particularly when we see others with needs greater than our own.

Giving back to the community can also improve your career prospects—professional development and experience as a volunteer may give you an edge in the job market as employers seek out qualities like initiative, service to others and motivation.

You'll also learn valuable skills like collaboration, team work, decision-making, communication, advocating for others, project management and budgeting.

So what's to lose? Figure out your passion and give volunteering a go.



887 Highway 22, Pukekawa



9 McCall Drive, Waiuku

ATTENTION SELLERS: Winter Buyers Are Still Hot. Why Wait?

**Need to sell? Waiting until spring? Here's how you could profit by selling NOW.**

House sales are down but it's only sellers that are hibernating. Thousands of unsatisfied buyers are still searching on-line (from the comfort of a cozy couch), eager to move on to their next chapter.

Ten years ago, buyers didn't drag themselves out into cold, wintry blasts to attend open homes so winter was definitely a bad time to sell. But on-line marketing has changed all that.

Internet marketing means that today's open home visitors are more  
*Continued...*



Jo-Ann Day-Townsend  
Understanding clients' needs and expectations.



M 021 1696 056 P 09 238 4244  
Jo-Ann.Day-Townsend@harcourts.co.nz  
www.pukekohe.harcourts.co.nz  
Port Realty Ltd Licensed Agent REAA 2008

**Harcourts** Pukekohe

Continued...

advanced in the decision-making process after viewing professional images and possibly even a walk-through video on-line. They have already short-listed your home.

Many years ago buyers only had a two inch photograph and a quick caption in the newspaper to work from so had to visit dozens of open homes to create a shortlist.

The point is that in today's market there are just as many buyers when temperatures drop as there are in warmer months. However many uninformed sellers still believe it's better to wait until spring which means fewer "for sale" signs popping up in frosty frontyards.

Lots of buyers but few sellers creates a shortage of supply. This creates a seller's market which means...

**...in winter you have a great chance of achieving a better sale price.**

So if you're thinking of selling, don't wait until spring. Call, text or email me today.

I'll pop around, take a quick look at your home then give you a written estimate of how much it is worth. It's then over to you to decide if you want to take it further.

**Call me TODAY for no-obligation marketing advice and an estimate of your home's value.**



**Surprisingly, winter is still a fantastic time to sell.**

**Call Jo-Ann TODAY!**

## Real Estate Trends

Month	Median sale price	No. sales
<b>Manukau City</b>		
May-18	815,000	487
May-19	800,000	340
<b>Franklin District</b>		
May-18	705,000	98
May-19	678,478	87
<b>Waikato District</b>		
May-18	535,000	57
May-19	530,000	63

Source: REINZ

*Living on EARTH is expensive but it does include a FREE TRIP around the sun.*

### Just for a Laugh

Feeling the need to shake-up his company the new CEO decided to get rid of all the slackers.

On a tour of the facilities, the CEO noticed a guy leaning on a wall. The room was full of workers and he wanted to let them know that he meant business.

He walked up to the guy leaning against the wall and asked, "How much money do you make a week?"

A little surprised, the young man looked at him and replied, "I make \$600 a week. Why?"

The CEO then hands the guy \$2,400 in cash and screams, "Here's four weeks' pay, now GET OUT and don't come back!"

Feeling pretty good about himself, the CEO looked around the room and asked, "Does anyone want to tell me what that slacker did here?"

From across the room came a voice: "That was the pizza delivery guy from Dominos."



1075 Tuakau Bridge-Port Waikato Road, Te Kohanga



914 Waikare Road, Te Kauwhata



152 Otuiti Road, Pukekawa

### What people are saying about Jo-Ann...

Jo-Ann's enthusiasm for the property led us to choose her over other agents. She was friendly, pleasant and good humored. She explained the procedures well and kept us informed. The timetable was well adhered to, and she worked hard to contact people who were interested. We appreciated working with Jo-Ann and enjoyed her company. The weekly progress meetings were well done, the advertising was clear and the photography was excellent.

—Stuart & Helen



Jo-Ann Day-Townsend  
M 021 1696 056 P 09 238 4244

Harcourts Pukekohe